





## Access is critical for today's digital businesses

#### Flexibility and cost saving

Organisations are looking for the most reliable, high quality and cost-effective way to connect different premises ranging from home offices to HQ. They want the flexibility to expand or contract activities at particular locations, and to cater for staff working preferences – many employees work from multiple sites or from home.

They also need the capability and support to quickly add or adjust capacity to meet changing businesses demands, whether these are seasonal, to meet the needs of a marketing campaign, or to react to incidents and provide business continuity.

#### **Growth in cloud applications**

To address these demands, many SMEs and larger businesses have adopted, or are planning to adopt, cloud-based and software-as-a-service (SaaS) applications for core functions such as e-mail, Customer Relationship Management (CRM), sales order processing, accounting and Enterprise Resource Planning (ERP).

Additionally, hosted IP telephony and Unified Communications and Collaboration (UC/UCC) tools are seeing widespread adoption. These applications depend heavily on a reliable network connecting businesses to cloud service providers and the public internet.

#### **Connectivity is Business Critical**

Reliable connectivity between locations and to the internet has become indispensable for business operations.

A disruption halts work, while poor performance slows productivity, diminishes user experience, and frustrates employees. In the end, competitors gain the upper hand. Therefore, connectivity is vital for business survival.







## A quality provider

### Easy to do business with

Gamma owns and manages its core network, enabling it to provide secure performance for business-critical applications.

This, together with our reputation for being a high quality support provider, as well as being easy to do business with, plus the expertise and knowledge of our staff, means that our connectivity services are highly attractive to UK businesses.

Our services are easy to manage and the additional Highlight tool provides visibility of performance and assistance with diagnostics, and the network is proactively monitored to ensure that any issues are rapidly resolved.

As we can provide both voice and UCaaS services, you only need one single supplier, accountable for all your end-to-end service.



#### A quality, national network

We place huge emphasis on the availability, reliability and quality of the network that underpins our products. Our next-generation network provides a highly secure platform for the applications and services core to reducing your business risk.



#### **Ease of operation**

Centralised management with visibility of performance together with rapid implementation of new requirements to support your growing or changing business needs.



#### Simplified vendor management

Just one service provider for all voice and data services, with any problems fixed quickly.





#### Value for money

High performance network and applications with a choice of contract term.

- Wide variety of access types
- All services provided for a simple per month price, with contracts available for 1-5 years
- All contracts come with SLAs specifying performance to ensure quality remains high throughout your term.



#### **Unified Communications**

Gamma's range of Unified Communication solutions offers the latest technology to change how you connect, collaborate, and grow your business. Our solutions cater to businesses of all sizes, whether you're a Micro, SME, or Enterprise.

## Which service is right for your business?





# Large multi office

#### Small up to 10 staff 1 sites

#### Requirements

- New and existing circuit solutions
- Very competitive pricing

#### Use of data

- Essential internal and external communications
- · Supports multiple data users
- · Website access
- Cloud-based services

#### RECOMMENDATIONS

#### Broadband - FTTP

Speeds: up to 1Gbps downstream and upto 115Mbps upstream

Unlimited usage available

10-day installation lead time\*

#### **Broadband - SoGEA**

- Ideal for areas where FTTP is unavailable
- Speeds: up to 80Mbps downstream and up to 20Mbps upstream

#### **Fibre Ethernet**

- Speeds of up to 10Gbps
- Dedicated symmetric bandwidth
- · Reliable service with SLA
- 24/7 monitoring and UK-based helpdesk
- Up to 90-day installation lead time

#### **UCaaS**

- Combine your data usage with our SIP Trunks or Horizon hosted service
- Combine your access with Horizon with Webex for voice and video calling, messaging, file sharing and HD meetings with Al-powered tools

#### Medium up to 50 staff 1-2 sites

#### Requirements

- Homeworkers with online requirements
- · Voice-enabled services

#### Use of data

- Website, browsing, email, online docs
- File transfer
- Voice-enabled for hosted and SIP services
- Cloud-based services

#### RECOMMENDATIONS

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#### Large 50+ staff multiple sites

#### Requirements

- · Heavy data usage
- · Data is business critical
- High-quality service for voice and video
- Dedicated, managed service
- · Security and resilience

#### Use of data

- High-speed internet access
- Large file transfer
- In-house hosting
- Video conferencing
- Voice-enabled for our hosted and SIP services

#### RECOMMENDATIONS

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- Up to 90-day installation lead time

 $<sup>^{\</sup>star}$  lead time dependent on Product Suitability Checker.





